

The Louisiana Veterinarian

Vol. 32 No. 3

The Official Publication of the Louisiana Veterinary Medical Association

May/June 2022

President's Report



Dear LVMA Members,

Registration is now open for the Southwest Veterinary Symposium on September

22-25, 2022 in Fort Worth, TX. "Steer Your Career" and join us for a weekend of CE and networking!

Please save the date for the LVMA Winter Meeting on February 10-12, 2023 in Lafayette, LA!

I was honored to speak on behalf of the LVMA at the LSU School of Veterinary Medicine Graduation Ceremony. The future is bright with close to one hundred new veterinarians. I reminded them that their first

job does not have to be their forever job as the opportunities within our profession are endless; and, of course, that they can join the LVMA for free as recent graduates.

The Louisiana Board of Veterinary Medicine has sent updates of proposed Practice Act changes. Please read these carefully and provide your opinion to them as needed. Don't forget license renewal begins July 1.

The LVMA continued the important work of monitoring legislation affecting the veterinary profession with our lobbyists who continue to do an excellent job at keeping our voices heard. If you would like to be more involved, please contact your District Representative or the LVMA directly for more information. There is always work to be done

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and committees for which you could serve and be impactful for our profession and our state.

I hope everyone is enjoying their summers and trying to stay cool!



Kathleen Elstrott Achord, DVM
President, LVMA



Upcoming Events

Date	Event	Host	Location	For More Info
July 29 - Aug. 2, 2022	AVMA Convention	AVMA	Philadelphia, PA	www.avma.org
Sept. 22 - 25, 2022	SWVS	SWVS	Fort Worth, TX	www.swvs.org
Feb. 10 - 12, 2023	2023 Winter Meeting	LVMA	Lafayette, LA	www.lvma.org

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Executive Director

Melanie Talley, CAE

Submit articles and advertisements to the LVMA office as follows:

Jan./Feb. Newsletter	January 15th
March/April Newsletter	March 15th
May/June Newsletter	May 15th
July/Aug. Newsletter	July 15th
Sept./Oct. Newsletter	September 15th
Nov./Dec. Newsletter	November 15th

Executive Director's Report

Things are finally a bit calmer in the LVMA Office with the 2022 Regular Legislative Session ending on June 6th. However the work of protecting the veterinary profession is never over and I would like to ask you all to please consider donating to the LVMA PAC. Through PAC contributions, we are able to support our allies in the legislature. These allies are key in addressing matters in the legislation. You will see an email coming soon asking for your contributions and I urge you to please consider donating – these contributions help protect the veterinary profession!

On another note, Southwest Veterinary Symposium is almost here. Please see the advertisement on page 6 and register now for this exciting meeting. The LVMA is in partnership with the Texas, Oklahoma, Arkansas and New Mexico veterinary medical associations (VMAs) in conducting the SWVS and several other VMAs are affiliated. This program is nationally recognized and I hope to see some of our Louisiana representation in Fort Worth!

Also, be sure to mark your calendar to attend the 2023 LVMA Winter Meeting at the Doubletree in Lafayette, February 10-12, 2023! Drs. John Mauterer, Dale Peyroux, Jon Fletcher, Clare Scully and Jesse Brandon are working hard to assemble a great program. The LVMA Winter Meeting is always the premier annual event for Louisiana veterinarians to gather together for continuing education, encounters with veterinary industry vendors in a relaxed but professional environment. Also, this is a great time to connect with other veterinarians in your state! We hope to see you there.

New nominations are now being sought for LVMA awards and nomination forms are in this Newsletter. Each year the LVMA recognizes and honors people that have made important contributions to veterinary medicine, the veterinary community and/or animal health, as well as an animal that has distinguished itself in a special way.

Lastly, do not forget to attend Commissioner Mike Strain's Fall Ball which will be held at the Old Governor's Mansion on Thursday, October 20, 2022. Information on tickets and sponsorships is available at www.mikestrain.org and the Campaign office's telephone number is 225-771-8942.

Take care,

Melanie Talley, CAE
Executive Director

ABBY'S Plan

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American National is a group of companies writing a broad array of insurance products and services. Products and services may not be available in all states. Terms, conditions and eligibility requirements will apply. Property and casualty products and services may be underwritten in Louisiana by ANPAC Louisiana Insurance Company, Springfield, Missouri.

19-314914.V1.12.19



Walter J. Ernst, Jr. Veterinary Memorial Foundation

Thanks to the following people, clinics, and all past contributors, the Dr. Walter J. Ernst, Jr. Veterinary Memorial Foundation continues to grow. Your continued support will help the Foundation to reach new heights. Please Consider a contribution today and encourage your clients to participate in our memorial program.

Donations in memory of pets:

"Marti" and "Ray Ghost"

Helouin Veterinary Hospital

All donations received will be recognized. Family members will receive a card notifying them of the donation and the individual or clinic that made the donation.

Looking to Help?

**DONATE TO THE WALTER J. ERNST FOUNDATION
TO HELP WITH HURRICANE IDA RELIEF EFFORTS**

LVMA.ORG/WJEFOUNDATION

Welcome New Members!

Marion Kizer Jackson
Metairie, LA

Alissa St. Blanc
Baton Rouge, LA

Ashlyn Overholt
Carencro, LA

Angela Kay Tennison
Columbia, MO

Reid Rabalais
New Orleans, LA

Allison Poche
New Orleans, LA

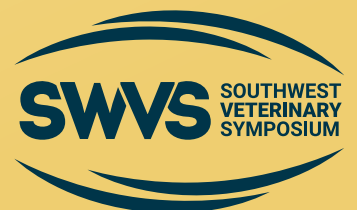
Talesha Brown
Gonzales, LA

Julie Welcker Duckert
Gonzales, LA

SOUTHWEST VETERINARY SYMPOSIUM



FORT WORTH
T E X A S
SEPTEMBER 22-25



Classifieds

Small animal practice located in central Louisiana seeking associate veterinarian. Fitzgerald Animal Hospital has provided comprehensive animal care to the citizens of Alexandria for forty years. This full-time/part-time position is available to experienced veterinarians and new graduates alike. Position includes excellent benefits, no emergency, paid CE and competitive salary at an AAHA accredited practice. Interested candidates please contact Dr. Guillory at 318-445-6428 or bmgguillory@aol.com. Fax resumes to 318-442-8309.

Southwestern LA: Small animal practice with 1-acre of real estate. 2021 gross revenue over \$718K. Fully renovated and beautifully maintained facility of approximately 3,100 SF. Equipped with digital X-rays, ultrasound, and cutting-edge laboratory equipment. (Listing Code: LA3) Contact: PS Broker, 800.636.4740, info@psbroker.com, www.psbroker.com

For Sale: Well respected solo small animal practice, with established clientele, in south Lafayette. Real estate available, 2,400 square foot building with 3 exam rooms, fully equipped, with room to grow! For more information text 337-288-0411 or email dav_org@msn.com.

COMPLETE VETERINARY CLINIC EQUIPMENT LIQUIDATION

All equipment for sale and ready for pickup August 1, 2022
For more information: jwgilodvm@gmail.com

Southeast Louisiana SMALL ANIMAL practice with 1 acre FOR SALE. Fully equipped, digital x-ray, digital dental x-ray, dental suite, Idexx Lab equipment, U/S, much more. 2021 gross \$750K. No debt. Asking only \$250K or best offer. Call for details. 985-516-0486

Lafourche Animal Hospital is actively looking for a full-time associate. We offer mixed animal services for Lafourche Parish and beyond. Our clinic has digital radiography, Idexx in-house lab suite, and ultrasound. This is a salaried position with great benefits. If interested, please send a resume to lafourcheanimalhospital@yahoo.com.

SMALL ANIMAL VETERINARIANS: We would love to speak to you about the possibility of employment (P/T or F/T). We are located in North Bossier Parish. Four day work-week (8-5:30) and one Saturday a month. NO EMERGENCY or on call duty. We have in-house blood analyzers, digital radiography, ultrasound, dental radiography, tonopen, video otoscope, cryopen, O2 generator, surgical monitoring, and doppler blood pressure. Our support staff is amazingly competent allowing you to spend your time practicing quality medicine and surgery. We have a loyal client base and a GROWING clientele. Competitive Salary (\$100K+ depending on experience), production %, 401K, professional dues, malpractice, medical insurance, CE and paid vacation. Bentonanimal@gmail.com. 318-965-2371.

Practices For Sale:

LA: Sold! Small Animal Clinic, 3 FTE DVM, extremely profitable, Real Estate available, 2020 Gross \$2.38M (LA S21)

AL: New! Small Animal Hospital, 1 DVM practice with relief. Practice and Real Estate both available. (AL W22)

LA: Small Animal Clinic, 1 DVM, Real Estate available,
2020 Gross \$658K (LA P18)

Please call Wilson McManus, DVM CVPM, Simmons
MidSouth 256.650.8387

midsouth@simmonsinc.com | www.simmonsinc.com

DO YOU WANT TO SEE YOUR ADS IN HERE?

VISIT WWW.LVMA.ORG UNDER THE NEWSLETTER TAB FOR OUR ADVERTISING RATES.
HAVE YOUR ADS SEEN BY VETERINARIANS ACROSS THE STATE.

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Healthcare Professionals' Foundation of Louisiana (HPFL)

About the HPFL

The Healthcare Professionals' Foundation of Louisiana is a non-profit organization that provides confidential services to various licensing boards and licensees in the healthcare industry. We are a voluntary advocacy and monitoring program that allows healthcare professionals with impairments or in need of medical treatment to avoid formal disciplinary actions by their licensing boards and obtain remediation in order to practice with skill and safety. Our main goals are to facilitate care to the licensees and improve efficiency to the licensing boards.

Services the HPFL Provides

Advocacy

We advocate and act as a liaison on the professional's behalf with employers, insurance carriers, and other state monitoring programs.

Education

Through our process licensees are provided psychoeducation regarding impairments, and the HPFL staff present information around the state to notify and educate licensees about our program.

Monitoring

Participants in our program have their compliance certified through screening, therapeutic treatments, and communication with the HPFL medical director and case managers.

Referrals

The HPFL receives referrals from multiple sources including but not limited to hospitals, colleagues, the LVBM, office staff, treatment centers, family, or friends. If you suspect impairment or have concerns for his/her safety or the safety of patients or employees, please contact us. Early intervention could save someone's life. In addition, we encourage self-referrals. If you are in need of assistance, please do not hesitate to call. Any professional who has not been treated or monitored previously by the HPFL can be a participant in the HPFL with a level of confidentiality.



Contact Us

P: (225) 291-500

F: (225) 291-5400

4303 Bluebonnet Blvd.

Baton Rouge, LA 70809

Medical Director

David Hammond, M.D.
jdhammond@hpfla.org
(225) 291-5000 ext. 15

Senior Case Manager

Felix Vanderlick
fvanderlick@hpfla.org
(225) 291- 5000 ext. 12

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Katie Dalton
kdalton@hpfla.org
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2022 LVMA Award Nominations

2022 Pet of the Year

In an effort to recognize animals throughout the state of Louisiana for their special talents or heroic deeds, the LVMA has established the "Pet of the Year" award. This award recipient will be selected from nominations made by veterinarians who are aware of or witnessed these animals in their area of practice. Examples of such animals might include pets that have saved their owner's lives or were instrumental in helping their owner overcome over-whelming odds, physical handicaps, or serve the public in any way for many years.

Nominee Information:

Pet's Name: _____

Species: _____ Breed: _____

Sex: _____ Age: _____

Owner's Name: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Description of Pet's Accomplishments: _____

Please include any photos you may have.

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

2022 LVMA Award Nominations

2022 H. Bland O'Connor, Jr. Support Person of the Year

The H. Bland O'Connor, Jr. Support Person of the Year Award is presented annually to a veterinary technician, office management, kennel or other staff person with a minimum of two years of experience who has distinguished himself or herself in actively promoting animal health and welfare on the job and in the community.

Nominee Information:

Name: _____

Employer: _____

Position Held: _____ Length of Employment: _____

Educational Background: _____

Professional Experience: _____

Service to the Profession: _____

Service to the Community: _____

Organizations: _____

Other Comments: _____

Criteria for Nomination:

- Nominee must be employed by a member in good standing of the LVMA.
- The individual should be active in promoting animal health and welfare on the job and in the community.
- The individual should have a minimum of two years experience as a working veterinary technician, office management, or kennel help, etc.
- Nominations are to be made in writing and should include employment information, educational background, professional service and community service accomplishments.

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:

Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

2022 LVMA Award Nominations

2022 Sales Person of the Year

Beginning in 1990, the Sales Person of the Year Award was given to that individual for performing his or her duties in the most professional manner, servicing the veterinary community.

Nominee Information:

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____

Please give a brief description of candidate's achievements and specific reasons why candidate should be chosen as the Sales Person of the Year:

[illegible]

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

2022 LVMA Award Nominations

2022 Ralph C. Cooper Veterinarian of the Year

The Ralph C. Cooper Veterinarian of the Year Award is given annually to the person who is recognized by his or her colleagues as having given the most of themselves in time, energy, and ideas to the veterinary profession in the state of Louisiana.

Nominee Information:

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____

Veterinary School: _____ Year of Graduation: _____

Specialty or Area of Practice: _____

Local, State, and National Committees Served on and Positions Held: _____

Describe nominee participation in promoting animal health and welfare: _____

Describe any other activity which should make this individual a good candidate for the Veterinarian of the Year: _____

Criteria for Nomination:

- Nominee must be a member in good standing in the LVMA
- Nominee must have had a positive influence in promoting animal health and welfare in the community as well as within the profession
- Nominee should be of good character and well respected by colleagues
- Nominee should be presently or previously active in local state, and/or national veterinary associations
- Nominee should have shown an outstanding contribution to organized veterinary medicine either through their work or through their actions and public awareness
- Current LVMA Board members are not eligible for nomination

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org

2022 LVMA Award Nominations

2022 Dr. Everett D. Besch Distinguished Service Award

This award was formerly the LVMA Service Award. It was established to recognize outstanding service to the community and veterinary profession.

Nominee Information:

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____

Describe an outstanding contribution to the community (if nominee is a veterinarian): _____

Describe an outstanding contribution to veterinary medicine (if nominee is not a veterinarian): _____

Recommendations for this award must be made in writing by two LVMA members. If you wish to nominate someone, please send your recommendation to the LVMA office by December 1, 2022.

Those eligible for the award are in two categories:

1. Veterinarians who have made an outstanding contribution to their community
2. Non-veterinarians who have made an outstanding contribution to veterinary medicine.

Nominated by:

Veterinarian: _____

Email: _____

SEND NOMINATIONS TO:
Louisiana Veterinary Medical Association
8550 United Plaza Blvd., Ste. 1001, Baton Rouge, LA 70809
OR email to office@lvma.org



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Alabama • New! Great New Listing: Make 2022 the year you step into practice ownership! 100% Small Animal Hospital with increasing revenues up 20% 2021 revenues of approximately \$1.15M. This 1.2 FTE DVM practice is located in Southeastern Alabama close to the Florida Panhandle and beautiful Gulf Coast. This very profitable & well-equipped small animal practice is a great opportunity to have a balanced lifestyle as well as the ability to easily pay off student loan debt as it currently provides ~\$245K in after debt income to a new owner. With a five-day work-week, the hours are conducive to a balanced life. Practice and Real Estate both available. (AL W22)

Louisiana • SOLD! This southern Louisiana veterinary hospital is a fantastic opportunity to start building equity in your own future. A 3 FTE DVM practice in 2020 with Gross Revenues of ~\$2.38M and after debt income ~\$285K. (LA S21)

Kentucky • SOLD! Profitable Single DVM Practice. Located conveniently to both Louisville and Lexington, this community is a great place to reside. The practice is currently open 4 ½ days a week. The practice is located in an attractive 2,500 SF free standing hospital and is well equipped. 2021 Revenues in excess of \$655K; After-debt income estimated ~\$151K. Practice & Real Estate available. (KY W17)

Kentucky • Very profitable and well-equipped single DVM small animal practice with substantial growth located in beautiful western Kentucky. This is a great opportunity for anyone looking for a great place to live and practice. The practice is open Monday – Friday from 8:00am – 5:00pm and Saturday from 8:00am – 12:00pm. 2021 Gross Revenues in excess of \$1.125M after-debt income estimated ~\$194K. Practice and Real Estate for Sale (KY 807)

Tennessee • SOLD – Corporate Sale Thriving Small Animal Hospital just southeast of Nashville. This growing veterinary practice is currently a 1.25 FTE/DVM practice. Perfect for a new owner. Practice and Real Estate Available. 2020 Gross Rev. \$970K+ (TN910)

Tennessee • New! Solo DVM Practice - Located on approximately 0.8 acres in the foothills of the Appalachian Mountains and in close proximity to the Great Smokey Mountains. This well-equipped, 4,100+ square foot, free-standing veterinary building has the capacity to serve both small and large animal patients. With desirable Monday – Friday office hours and small animal emergencies referred to Knoxville, this opportunity allows for the perfect work-life balance. Gross Revenues for 2021 were ~\$1.2 million with 15.5% year over year growth. Estimated after debt income of \$182,000. Practice and Real Estate are both available. (TN R24)



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